

**Aiken, Glynis**

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**From:** Private Office DETI <IMCEAEX-\_O=NIGOV\_OU=EXCHANGE+20ADMINISTRATIVE+20GROUP+20+28FYDIBOHF23SPDLT+29\_CN=RECIPIENTS\_CN=POFFICE@investni.com>  
**Sent:** 20 May 2014 13:45  
**To:** Cahoon, Gillian; Ingram, James  
**Cc:** Aiken, Glynis; Stevenson, Valerie (DETI Private Office)  
**Subject:** FW: Renewable Heat Incentive - Domestic properties & Cessation of standard efficiency oil fired boilers.

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**From:** Johnnie Black [mailto:jblack@warmflow.co.uk]  
**Sent:** 20 May 2014 12:59  
**To:** Private Office DETI  
**Subject:** Renewable Heat Incentive - Domestic properties & Cessation of standard efficiency oil fired boilers.

Dear Arlene,  
I trust you are keeping well.

I am writing to you with regard to the two matters above which may be of interest to you.

Firstly, I had written to Jeffrey (Donaldson) earlier this year to advise him of the up to date position regarding the manufacturer and sale of the standard efficiency oil fired boilers in NI. As you may remember a few years back we were trying to come to a point where the manufacture, sale and installation of standard efficiency boilers production could cease. At that point we were unable to achieve that end through a legal process. Since then, through our position as a member of the oil fired trade body, Oftec, we have been continually trying to achieve the same result.

I am pleased to be able to inform you that in November 2013, we achieved an agreement with all the major oil boiler manufacturers to cease production and sale of standard efficiency product in both Northern Ireland and the ROI as of December 2013. This will have a hugely positive impact on the future energy usage given that all the oil boilers now sold are in excess of 90% efficient.

Secondly it is with an eye to the future I wanted to update you with the progress Warmflow have been making in the renewable heating area.

At the recent Balmoral show we presented our Ground source heat pump and Wood pellet boiler. We have invested heavily over the past three years in designing these two products from a blank sheet.

Our Ground source pump was recently tested and approved for MCS and is officially the most efficient in Europe with a COP of 5.08. It is not just the headline figure that is impressive, it is the underlying technology which is truly ground breaking and will significantly change the Ground source heat pump market.

Our wood pellet boiler is due to launch imminently and is already achieving the latest Class 5 emissions levels and an official efficiency figure of 92.9%.

Hopefully you will be pleased to hear that as a local SME, Warmflow have been able to design and manufacture these class leading products. In that regard we would like to invite you to visit us at some point to see first-hand our production facilities. Also given the imminent announcement of the domestic RHI we would be keen if there was some way that we could assist, in an appropriate way, at the launch of this keenly awaited incentive.

Finally, if there is anything further that we can do to assist you at any time, please do not hesitate to contact me.

Best regards

Johnnie

**Johnnie Black**  
DIRECTOR



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