

**Aiken, Glynis**

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**From:** Kiera Caffery <kiera.caffery@investni.com> on behalf of ceo <ceo@investni.com>  
**Sent:** 29 May 2014 11:47  
**To:** Private Office DETI; Aiken, Glynis; Crawford, Andrew  
**Cc:** Sterling, David; Thomson, David; Rooney, Eugene; DG\_DETI Press Office; Hinds, John; Ross, Alastair; McCann, Kevin (InvestNI); Lyttle, Gina (InvestNI); Graham Pollock; Sarah Coughlan; Mulholland, Deirdre (InvestNI); Harbinson, Peter (InvestNI); Jennifer Pleavin; Helen Scullion; Upritchard, Arora (InvestNI); BPC info  
**Subject:** Response: INV/484/2014 : Invite for the Minister to visit Warmflow to see first hand their production facilities  
**Attachments:** FW: Renewable Heat Incentive - Domestic properties & Cessation of standard efficiency oil fired boilers.; INV 484 2014 Warmflow Engineering - Quick Advice.docx  
**Importance:** High

Please see attached response to INV 484/14

Many thanks  
 Kiera

**Kiera Caffery**  
**Co-ordination**  
 Invest Northern Ireland, Bedford Square, Bedford Street. BT2 7ES.  
 Direct T: +44 (0) 28 9069 8820 Mobile T: N/A  
 Email: kiera.caffery@investni.com  
 www.investni.com www.nibusinessinfo.co.uk

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**From:** james.ingram@detini.gov.uk [mailto:james.ingram@detini.gov.uk]  
**Sent:** 22 May 2014 14:56  
**To:** ceo  
**Cc:** david.sterling@detini.gov.uk;david.thomson@detini.gov.uk;eugene.rooney@detini.gov.uk;glynis.aiken@detini.gov.uk;valerie.stevenson@detini.gov.uk;pressoffice@detini.gov.uk;john.hinds@detini.gov.uk;gillian.cahoon@detini.gov.uk;james.ingram@detini.gov.uk  
**Subject:** Invitation INV/484/2014 : Invite for the Minister to visit Warmflow to see first hand their production facilities

DEPARTMENT OF ENTERPRISE, TRADE AND INVESTMENT

INVITATION - URGENT

Reference: INV/484/2014  
 Invitation From: Johnnie Black

Subject: Invite for the Minister to visit Warmflow to see first hand their production facilities

Referred To: HAMILTON ALASTAIR (MR) (Invest Northern Ireland)

Date Referred: 22/05/2014

**ACTION REQUIRED**

Please provide "quick" advice and draft reply for signature by PS/Minister. To be with Private Office by noon on 30/05/2014.

James Ingram (Private Office)  
Netherleigh House Tel:- 028 90529504

Copied To For Information:

cc InvestNI

Cahoon Gillian (Miss)

Ingram James (Mr)

## DETI MINISTER INVITATION CASES - ADVICE PROFORMA

Completed by: Kevin McCann

Tel: Ext 8503

Date: 29 May 2014

<b>INVITATION NUMBER:</b>	INV/484/2014
<b>INVITATION FROM:</b>	Mr Johnnie Black, Director, Warmflow Engineering Co Ltd
<b>EVENT / MEETING:</b>	Request to invite the Minister to visit Warmflow's production facility in Lisburn.
<b>DATE OF EVENT / MEETING (IF KNOWN)</b>	To be arranged.
<b>PROPOSED VENUE:</b>	Warmflow Engineering Ltd, Lissue Industrial Estate, Moira Road, Lisburn.
<b>REASONS TO ACCEPT THE INVITATION</b>	The company has made a lot of good progress recently in the area of renewable heating and has invested heavily in the past three years in designing its Ground Source Heat Pump and Wood Pellet Boiler. This is an opportunity to see first-hand the company's production facilities and capabilities of a local SME which employs 100 people.
<b>ANY OTHER RELEVANT INFORMATION</b>	<p>Mr Black wrote to Jeffrey Donaldson earlier in the year to advise him of the up to date position regarding the manufacture and sale of standard efficiency oil fired boilers in NI. In November 2013, Warmflow, as a member of the oil fired trade body Oftec achieved an agreement with all the major oil boiler manufacturers to cease production and sale of standard efficiency boilers in NI and ROI from December 2013. This will have a positive impact on future energy usage, given that all oil boilers now sold are in excess of 90% efficient.</p> <p>Mr Black has also offered the company's assistance in relation to the launch of the domestic Renewable Heat Incentive.</p> <p>The company currently employs 100 people and has an annual turnover of £13.9m.</p>
<b>FOI STATUS OF ADVICE</b>	Disclosable
<b>RECOMMENDATION IF MINISTER SHOULD ATTEND / MEET (Yes / No)</b>	Yes - draft reply attached for consideration.
<b>PRIVATE OFFICE COMMENTS</b>	
<b>SPECIAL ADVISOR'S COMMENTS</b>	
<b>MINISTER'S DECISION</b>	

**ANNEX A**

**[Date]**

Mr Johnnie Black  
Director  
Warmflow Engineering Co Ltd  
Lissie Industrial Estate  
Moir Road  
Lisburn  
BT28 2RF

Dear

Thank you for your email of 20 May 2014 updating the Minister on the position regarding the manufacture and sale of standard efficiency oil boilers, outlining the good progress Warmflow has been making in the renewable heating area and inviting her to visit your production facility.

The Minister is delighted to hear of the company's progress and accepts your kind invitation to visit your production facility in Lisburn.

The Minister's Diary Secretary will be in touch to confirm arrangements.

Yours sincerely

**Glynis Aiken**  
**Private Secretary to Arlene Foster MLA**  
**Minister of Enterprise, Trade and Investment**