

From: [McCoy, Laura](#)
To: [McCay, Davina](#)
Cc: [Mills, John \(DETI\)](#)
Subject: FW: Meeting with Fiona Hepper
Date: 09 June 2014 14:44:00
Attachments: [heatboss2.png](#)

Davina

To see below email from Janette O'Hagan for your attention.

Thanks.

Laura

Laura McCoy

Personal Secretary
Department of Enterprise, Trade & Investment
Netherleigh
Massey Avenue
Belfast, BT4 2JP
Tel: 028 9052 9200 (ext: 29200)
TextRelay: 18001 028 9052 9200
Web: www.detini.gov.uk

Please consider the environment - do you really need to print this e-mail?

From: Janette O'Hagan [<mailto:janette@heatboss.co.uk>]
Sent: 09 June 2014 14:27
To: McCoy, Laura
Subject: Re: Meeting with Fiona Hepper

Hi Laura,

I had a meeting with Fiona and her team back in October 2013 as arranged by Minister Foster. I've tried to reach her colleague Peter Hutchinson more recently, but to no avail, so I thought it best to bring my points to Fiona herself again. Could you please ensure that the following message gets to Fiona Hepper and confirm?

Many thanks,
Janette

Dear Fiona,

I hope that you'll recall that we'd met back in the Autumn of last year. I had spoken to Minister Foster about my concerns back then and she'd asked that I schedule a meeting with you and your RHI Team.

At the meeting I'd queried if there would be a time when NI's RHI payments would align with the rest of UK's (i.e. to offer a tiered approach to funding whereby the first 1314 peak load hours is funded at the higher amount (7.6p/kWh) and the remainder at a lower amount (1.9p/kWh) to encourage the buildings owners/operators to be more efficient in their usage). As you know in Northern Ireland, a building owner can get a flat rate of 6.1p/kWh no matter what their usage (if boiler is between 20 & 100 kWth).

As I'd said then, what we are seeing on the ground in Northern Ireland is that buildings are using more energy than before because it pays them to do so. The flat rate means that there is no incentive at all to be efficient so the heat in buildings in all year round with the windows open everywhere. When we had spoken, you did not believe that people would do this, but please believe me that it's happening with almost everyone that we approach. It's making it impossible for us to sell energy efficiency equipment to these buildings, even when that's exactly what should be happening as the first step and indeed what is happening in GB. The building owners there know that it's in their interests to be efficient, in Northern Ireland it is not - it's in their interests to be wasteful with what's strictly not a renewable energy source.

I understand that the RHI Team have a very difficult job to undertake to get the renewables adoption rates up, but the current tariffs are making things difficult for companies like ours who main aim is genuine energy efficiency. We've been told by a well established biomass company here to remove the saving detail on our product's literature because their clients were no longer interested in making any savings. I think that you'd agree that there is something inherently wrong with that approach to funding and it's going to put companies like ours out of business.

Could you please advise what the future plans are for the RHI tariffs for non-domestic within the coming years as we need an awareness of this to ensure that our company can survive in Northern Ireland. I urge you to table this issue again for discussion again and If you need proof of what's happening on the ground, I'd be happy to provide information. It's got to a stage now where it simply cannot be ignored any longer.

Please advise.

Kind regards,
Janette

heatboss

T: +44(0)28 9422 8141

M: +44

Personal information redacted by the RHI Inquiry

E: janette@heatboss.co.uk **W:** www.heatboss.co.uk

A: Unit 1, Farranshane House, 1 Ballygore Road, Antrim, Co. Antrim, BT41 2RN Northern Ireland

This e-mail is from Okotech Ltd. It contains information which is confidential and which may be privileged. It is for the exclusive use of the intended recipient. Any dissemination, distribution, copying or use of this communication or any attachment to it without prior permission of the addressee is strictly prohibited. If you have received it in error, please inform us by e-mail at info@okotech.co.uk. This email has been scanned and while Okotech has taken reasonable precautions to minimise the risk of any attachment to this e-mail containing computer viruses, we cannot accept liability for any damage which you sustain as a result of any such viruses. You should carry out your own virus checks before you open this document.

Please consider the environment before printing this email.

On 7 Oct 2013, at 10:20, McCoy, Laura <Laura.McCoy@detini.gov.uk> wrote:

Hi Janette

Many thanks for this, I have passed on to Fiona and her colleagues.

Best regards,

Laura

Laura McCoy

Personal Secretary
Department of Enterprise, Trade & Investment
Netherleigh
Massey Avenue
Belfast, BT4 2JP
Tel: 028 9052 9200 (ext: 29200)
Textphone: 028 9052 9304
Web: www.detini.gov.uk

[<image007.jpg>](#) [<image008.png>](#)

Please consider the environment - do you really need to print this e-mail?

From: Janette O'Hagan [<mailto:janette@heatboss.co.uk>]
Sent: 04 October 2013 12:01
To: McCoy, Laura
Subject: Re: Meeting with Fiona Hepper

Hi Laura,

please see below for a proposed agenda for my meeting with Fiona Hepper and her team next Tuesday at 11am. Hopefully it is acceptable, but if not please let me know and I can amend.

Proposed agenda

1. Overview of heatboss and it's impact on the energy efficiency of commercial buildings
2. Discussion on the impact of the RHI on energy efficiency levels
3. Discussion on the potential opportunities to align RHI and energy efficiency measures
4. Discussion on the potential for future incentives for energy efficiency measures in commercial and public buildings

Many thanks,

Janette

[<image005.png>](#)

T: +44(0)28 9422 8141

M: +44

Personal information redacted by the RHI Inquiry

E: janette@heatboss.co.uk **W:** www.heatboss.co.uk

A: Unit 1, Farranshane House, 1 Ballygore Road, Antrim, Co. Antrim, BT41 2RN Northern Ireland

[<image006.png>](#)

Trading as heatboss, Okotech Ltd. is a limited company registered in Northern Ireland with registered number N1607115.

This e-mail is from Okotech Ltd. It contains information which is confidential and which may be privileged. It is for the exclusive use of the intended recipient. Any dissemination, distribution, copying or use of this communication or any attachment to it without prior permission of the addressee is strictly prohibited. If you have received it in error, please inform us by e-mail at info@okotech.co.uk. This email has been scanned and while Okotech has taken reasonable precautions to minimise the risk of any attachment to this e-mail containing computer viruses, we cannot accept liability for any damage which you sustain as a result of any such viruses. You should carry out your own virus checks before you open this document.

Please consider the environment before printing this email.

On 11 Sep 2013, at 11:16, "McCoy, Laura" <Laura.McCoy@detini.gov.uk> wrote:

Janette

Fiona wouldn't be free at 10am on 8 October, would 11am be ok?

Also could you let me know if anyone else will be attending with you and it would be helpful if you could send a proposed agenda a week or so in advance.

Many thanks.

Laura

Laura McCoy

Personal Secretary
Department of Enterprise, Trade & Investment
Netherleigh
Massey Avenue
Belfast, BT4 2JP
Tel: 028 9052 9200 (ext: 29200)
Textphone: 028 9052 9304
Web: www.detini.gov.uk

<[image001.jpg](#)> <[image002.png](#)>

Please consider the environment - do you really need to print this e-mail?

From: Janette O'Hagan [<mailto:janette@heatboss.co.uk>]
Sent: 11 September 2013 10:54
To: McCoy, Laura
Subject: Re: Meeting with Fiona Hepper

meant to add, 10am is fine.

Many thanks,

Janette

<[image003.png](#)>

T: +44(0)28 9422 8141

M: +44

Personal information redacted by the RHI Inquiry

E: janette@heatboss.co.uk **W:** www.heatboss.co.uk

A: Unit 1, Farranshane House, 1 Ballygore Road, Antrim, Co. Antrim, BT41 2RN Northern Ireland

<[image004.png](#)>

Trading as heatboss, Okotech Ltd. is a limited company registered in Northern Ireland with registered number N1607115.

This e-mail is from Okotech Ltd. It contains information which is confidential and which may be privileged. It is for the exclusive use of the intended recipient. Any dissemination, distribution, copying or use of this communication or any attachment to it without prior permission of the addressee is strictly prohibited. If you have received it in error, please inform us by e-mail at info@okotech.co.uk. This email has been scanned and while Okotech has taken reasonable precautions to minimise the risk of any attachment to this e-mail containing computer viruses, we cannot accept liability for any damage which you sustain as a result of any such viruses. You should carry out your own virus checks before you open this document.

Please consider the environment before printing this email.

On 11 Sep 2013, at 10:53, Janette O'Hagan <janette@heatboss.co.uk> wrote:

Hi Laura,

thanks for getting back to me. The 8th suits me.

Many thanks,
Janette
<heatboss2.png>

T: +44(0)28 9422 8141

M: +44

Personal information redacted by
the RHI Inquiry

E: janette@heatboss.co.uk W: www.heatboss.co.uk

A: Unit 1, Farranshane House, 1 Ballygore Road, Antrim, Co. Antrim, BT41 2RN Northern Ireland

<Propel.png>

Trading as heatboss, Okotech Ltd. is a limited company registered in Northern Ireland with registered number N1607115.

This e-mail is from Okotech Ltd. It contains information which is confidential and which may be privileged. It is for the exclusive use of the intended recipient. Any dissemination, distribution, copying or use of this communication or any attachment to it without prior permission of the addressee is strictly prohibited. If you have received it in error, please inform us by e-mail at info@okotech.co.uk. This email has been scanned and while Okotech has taken reasonable precautions to minimise the risk of any attachment to this e-mail containing computer viruses, we cannot accept liability for any damage which you sustain as a result of any such viruses. You should carry out your own virus checks before you open this document.

Please consider the environment before printing this email.

On 11 Sep 2013, at 10:45, "McCoy, Laura" <Laura.McCoy@detini.gov.uk> wrote:

Janette

Further to your email below Fiona Hepper and her colleagues would have the following availability to meet with you:

Mon 7 October – anytime from 10.00am
Tue 8 October – anytime from 11.00am
Wed 9 October – anytime from 10.00am to 2.00pm
Thu 10 October – anytime from 10.00am

Grateful if you could let me know if any of these time slots are suitable for you and we can get a date in diaries.

Many thanks.

Laura

Laura McCoy

Personal Secretary
Department of Enterprise, Trade & Investment
Netherleigh
Massey Avenue
Belfast, BT4 2JP
Tel: 028 9052 9200 (ext: 29200)
Textphone: 028 9052 9304
Web: www.detini.gov.uk

[<image005.jpg>](#) [<image006.png>](#)

Please consider the environment - do you really need to print this e-mail?

From: Janette O'Hagan [mailto:janette@heatboss.co.uk]
Sent: 05 September 2013 18:20
To: McCoy, Laura
Subject: Meeting with Fiona Hepper

Hi Laura,

Minister Foster has advised that I should be able to meet with Fiona Hepper. Could you please check her availability and see when might suit?

Many thanks,
Janette

Many thanks,
Janette

heatboss

T: +44(0)28 9422 8141 **M:** +44(Personal information redacted by the RHI Inquiry) **E:** janette@heatboss.co.uk **W:** www.heatboss.co.uk
A: Unit 1, Farranshane House, 1 Ballygore Road, Antrim, Co. Antrim, BT41 2RN Northern Ireland

Trading as heatboss, Okotech Ltd. is a limited company registered in Northern Ireland with registered number N1607115.

This e-mail is from Okotech Ltd. It contains information which is confidential and which may be privileged. It is for the exclusive use of the intended recipient. Any dissemination, distribution, copying or use of this communication or any attachment to it without prior permission of the addressee is strictly prohibited. If you have received it in error, please inform us by e-mail at info@okotech.co.uk. This email has been scanned and while Okotech has taken reasonable precautions to minimise the risk of any attachment to this e-mail containing computer viruses, we cannot accept liability for any damage which you sustain as a result of any such viruses. You should carry out your own virus checks before you open this document.

Please consider the environment before printing this email.