

**From:** [Wayne Cullen](#)  
**To:** [Hill, Olive \(InvestNI\)](#)  
**Cc:** [Hutchinson, Peter](#); [bhood@sheridan-hood.com](mailto:bhood@sheridan-hood.com)  
**Subject:** Finance strategy for bio fuel heating NI SMEs  
**Date:** 13 June 2013 13:24:48  
**Attachments:** [image121.png](#)

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Olive

Thank you and your team for the meeting yesterday and the interest in the subject. I would also like to thank Peter for his valuable input and interest.

The main points tabled at the meeting include

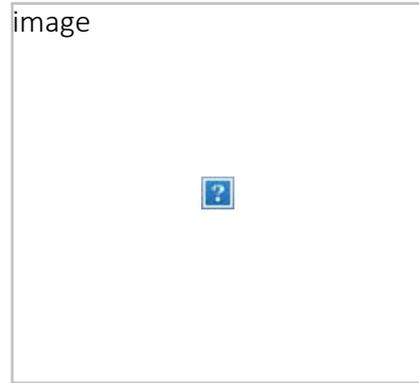
- The existing CT norm of £1,000 loan for every 1.5 tonne of carbon saved is fit for purpose and will remain at present.
- The RHI funding and fuel savings are considered by the CT to establish potential loan amounts. Norm of (yearly saving + RHI funding) x 5
- Any accredited RHI payment process issues to be investigated by DETNI RHI
- Wood pellet fuel sources are increasing for NI and part of a growing competitive market
- The calculation process for CT loan repayment periods to be looked at to see reasons why they are relatively short in certain cases
- No Investni financial loan schemes available for ESCO or lease type contracts
- Most NI SMEs that want to change from existing fossil fuel heat generation to a new bio fuel heat generation system need for the initial capital cost a financial scheme that will motive the change.
- In make existing fossil fuel heating systems redundant we as the responsible party for the project design & engineering of new bio fuel heating systems must consider the space heating and hot water needs of the existing building/business. This then should form part of the CT loan application and consideration to establish the potential loan amount.

On the last point I would like to recommend agreed working norms so that the process is quick and unambiguous such as

- The space heating of buildings for people comfort (say 21C) a norm of say 25 watts per cubic metre (0.025 kw/m<sup>3</sup>). This would include office blocks, golf clubs, hotels, nursing homes, retail, etc
- The space heating of buildings requiring temperate conditions (say 16C) a norm of say 15 watts per cubic metre (0.015 kw/m<sup>3</sup>). This would include warehouses, manufacturing areas, etc
- The heating of water from cold at 5C to storage at 65C for domestic or process hot water a norm of say 0.06 kwh/litre

Feel free to query any of the above points or to add others

Thanks for your help and look forward to hearing from you soon



Regards//Wayne

Wayne Cullen

BS Holdings Ltd

Personal information redacted by the RHI  
Inquiry

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