

To: Iain Hoy[]
Cc: Mike Mullan[Mike.Mullan@moypark.com]; Nigel Smyth[]
From: David Mark
Sent: Wed 2/10/2016 1:00:07 PM
Importance: Normal
Subject: RE: NI RHI – Heads up Info for discussion
MAIL_RECEIVED: Wed 2/10/2016 1:00:09 PM

Thanks for this – also sensing some “flex” around closure dates perhaps – but wanting to avoid any headline rush – similar to the “spike” they saw before the 4 November 2015 change

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David

&

From: Iain Hoy [mailto:Iain.Hoy@cbi.org.uk]
Sent: 10 February 2016 12:56
To: David Mark
Cc: Mike Mullan; Nigel Smyth
Subject: NI RHI - Heads up Info for discussion

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Hi David

&

We had an interesting meeting with Sinn Féin yesterday and we discussed the issue. While it was obvious they had made no final decision it was clear that they had grave reservations regarding the RHI closure order, the way it was handled and the impact on businesses.

&

While I would not expect Sinn Féin to insist on DETI to withdraw the closure order I would expect them to insist on some sort of compensation package for those businesses who would suffer financially from a sudden closure. However, I'm not sure how far they are willing to push the issue and risk their reinstated working relationship with the DUP.

&

We have meetings with the other parties scheduled. I also understand that you are engaging with the Agriculture Ctte?

&

Best wishes

&

Iain

&

&

Iain Hoy Personal information redacted by the RHI Inquiry
D: +44 (0)289 010 1102 | M:

&

From: David Mark [mailto:David.Mark@moypark.com]
Sent: 09 February 2016 12:55

To: Iain Hoy <Iain.Hoy@cbi.org.uk>
Cc: Mike Mullan <Mike.Mullan@moypark.com>; Nigel Smyth <Nigel.Smyth@cbi.org.uk>
Subject: RE: NI RHI - Heads up Info for discussion

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The ETI Committee streaming now and links with your comments.

&

Strenuous questioning

&

David Mark

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From: Iain Hoy [<mailto:Iain.Hoy@cbi.org.uk>]
Sent: 09 February 2016 12:39
To: David Mark
Cc: Mike Mullan; Nigel Smyth
Subject: NI RHI - Heads up Info for discussion

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David

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Our latest information is that DETI aims to put legislation through the Assembly to close the RHI next Tuesday. There will be no grace period – I was told the RHI would cease to be offered next week if passed by the Assembly. There will be no consultation.

&

We are at Stormont today meeting with DUP &&SF &&will raise the issue. In particular we will be seeking SF's views on the issue and whether they are likely to oppose the closure should it come to the Assembly.

&

I will let you know the outcome from those discussions

&

Best wishes

&

Iain

&

Iain Hoy
D: +44 (0)289 010 1102 | M: Personal information redacted by the RHI Inquiry

&

From: Nigel Smyth
Sent: 08 February 2016 19:05
To: David Mark <David.Mark@moypark.com>

Cc: Iain Hoy <Iain.Hoy@cbi.org.uk>

Subject: Re: NI RHI - Heads up Info for discussion

&

Tied up all pm in meetings in London

We will check with Dept first thing in am re what exactly is proposed and revert

Thanks for the info

Nigel

Sent from my iPhone

On 8 Feb 2016, at 12:56, David Mark <David.Mark@moypark.com>wrote:

&

Hi Nigel – this is a bit brief and rushed happy to discuss – on the road (heading to a funeral 14:00 – 15:00) otherwise can chat

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David

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&<LOGO_JBS_Moypark.jpg&>

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& &

David Mark
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&<MoyPark_graphic_sig.jpg&>

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From: David Mark
Sent: 08 February 2016 12:40
To: Jacinta O'Neill; 'Peter Morrow'
Cc: Mike Mullan; David Gibson
Subject: NI RHI - Heads up Info for discussion

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Just received Press Release from DETINI

&

<https://www.detini.gov.uk/news/proposals-close-northern-ireland-renewable-heat-incentive-announced>

&

The detail is scant we don't know when the scheme will stop – rumours are that it will go to consultation in the next few days for 2 weeks and the detail is that it stops TODAY consulted in retrospect.

&

&

Current Moy Park Position – Biomass Boilers

&

Currently Fitted 600 Boilers average RHI income £24K = £14.4M per annum & & - income approved **SAFE**

&

Boilers under consideration

-& & & & & & about to be fitted 100 Boilers average income £16.5K = £1.65m – these may cause serious loss to the grower depending of contractual position

-& & & & & & ordered early stage deposit due 300 Boilers income £16.5K = £5m – do these growers stall order to reduce risk but miss opportunity – need to know facts soonest

(of these 100 are new build projects with banking arrangements secured including the RHI total investment for NI by growers of £35M at risk)

&

Mid Term conversions (after June 2016) & 200 Boilers average income £16.5k = £3.3M – all at risk can be stopped

&

The RHI scheme is still open in GB and means new farm development will be better funded in the GB area – and the remaining existing houses not yet fitted (anything up to 600) will be less competitive than the GB market – all encouraging the development of the business away from NI

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This will have serious competitiveness implications for Chicken Meat production in NI – can we discuss response?

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David

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Mike – a summary on the RHI implementation for MP

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We have 850 Broiler Sheds in NI – we have Biomass on 600 – so 250 to be considered.

&

Of these 40 are Company owned and 60 are old houses farmer owned with a likelihood they will retire rather than re invest (natural wastage)

&

So we would have another farmer owned 60 houses that are slow to develop but are now considering along with the 40 company houses and now with JBS support we are considering this opportunity. & **100 Houses** to convert

&

We have **100 houses** in the pipeline for construction in 2016 all of which would require Biomass.

&

We have just started to roll out Hot Water && Biomass to our Breeder groups and we have 400 sheds in this group. & Currently we have in draft Letters of Intent for c200 sheds and this is likely to go to **300**.

&

I would suggest therefore we have good appetite demand for **500 - 550** additional installs.

&

As we understand the current scheme is guaranteed up to end March – best guess is that we could get circa 150 boilers fitted in this window (provided hardware is available etc.)

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Every month we get beyond the end March would deliver 50 houses per month –I would be really happy if we knew we had until the end of August for the program – we would really sweep everything up in this case – but every month a bonus.

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Any visibility of the timescale after March would be helpful – but we are assuming the worst and pushing all stops for end March

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David M

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The CBI's (Confederation of British Industry's) registered address is:
Cannon Place, 78 Cannon Street, London EC4N 6HN
Company number: RC000139