

To: Mark Cahill[Mark.Cahill@moypark.com]
From: John Kennedy
Sent: Mon 3/31/2014 11:20:41 AM
Importance: Normal
Subject: RE: Hot Water Heating~ Retro Fit
MAIL_RECEIVED: Mon 3/31/2014 11:20:40 AM

Mark,

I cant see the answers to our questions, however David Mark suggests it is left for Nigel Pitt to assess, therefore I suggest this is the best approach within his proposal.

Alternatively with the poor Horizon on Biomass pellet and chip price and security of supply coupled with the intent to have a 'pass through' charge as per Calor's LPG process. It strikes me that the decarbonisation aspect is literally 'window dressing' and plays almost no part in the objectives of the project. I suggest a much more simplistic approach with lower cost to the farm base and lower procurement costs and from a viewpoint of 'Hedging LPG' and no changes to the 'Pass through' process, then a review of the current project should considered, suggest considering the installation of gas fired boilers into the indirect heat system. This will provide all of the intangible benefits to Moy Park. It is important to note the farmer will not receive the RHI payments but the capital will be lower, as stated this requires further analysis to determine the best way forward for Moy Park.

Best

John

From: Mark Cahill
Sent: Monday, March 31, 2014 8:35 AM
To: John Kennedy
Subject: FW: Hot Water Heating - Retro Fit

Do you see the detail here that identifies the manufacturer and specs etc (although at least most seem to be galvanised)? Also, I don't see what we actually asked for to get the response?

Mark.

From: David Mark
Sent: 30 March 2014 12:49
To: Mark Cahill; Ian R. Bowers
Cc: Paul Longstaff; Tom McKeown; Brian Gibson
Subject: RE: Hot Water Heating - Retro Fit

The main document which outlines the issue is "Retro Fitting Hot Water Heating – Pricing Review 30 March .pdf

I would appreciate if you could look at this and the supporting material – a large number of growers have been engaged in this process and whatever we determine to do we need to get this out to them ASAP – they have significant cash flow implications as they move to

install this equipment.

I am due to present to Barclays on Wednesday and First Trust on Thursday – in both cases Hot Water Heating and Biomass will be an issue and for FT it is only about Hot water & Biomass Heating – it would be best if we could give a clear and deliverable message at these meetings.

Mark – this links to my query with you last week on the Wood Pellet procurement issue – and happy to look at this this week.

Happy to discuss

David

From: Mark Cahill
Sent: Friday, March 28, 2014 3:00 PM
To: Ian R. Bowers; David Mark
Subject: RE: Hot Water Heating - Retro Fit

David,

Could you send me the manufacturer details and specifications for each of the elements please to make sure the quotes are like for like? Once received I can ask Nigel Pitt to review as he can evaluate against the work carried out on a similar sized farm in GB.

Thanks and regards,
Mark.

From: Ian R. Bowers
Sent: 28 March 2014 13:32
To: Mark Cahill
Cc: David Mark
Subject: FW: Hot Water Heating - Retro Fit

Thanks David,

Mark could you do me a favour and give David a ring on this,

Personal information
redacted by the RHI
Inquiry

David rang me this morning but I'm stuck on Meat supplies and based on the subject – it's close to the work you are doing with Biomass.

I catch up with you both next week,

Kind regards

Ian

From: David Mark
Sent: 28 March 2014 12:28
To: Alan Gibson; David Gibson; Ian R. Bowers
Cc: Paul Longstaff; Bill Bright; Helen Hamilton
Subject: FW: Hot Water Heating - Retro Fit

I will engage with Ian on this process.

The attached paper outlines the approach we took on this matter – specifically we utilised Manufacturers Quotations and a series of independent plumbing costs to come to the proposed allowances.

I am happy to review and reinforce as required.

David

From: Helen Hamilton
Sent: Friday, March 28, 2014 10:17 AM
To: David Mark
Subject: FW: Hot Water Heating - Retro Fit

fyi

From: Alan Gibson
Sent: 27 March 2014 16:20
To: Helen Hamilton
Cc: David Gibson; Paul Longstaff; Bill Bright; Ian R. Bowers
Subject: RE: Hot Water Heating - Retro Fit

Thanks

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This check would provide me the personal comfort that we understand the fair market rate directly from the suppliers, as I understood our bonuses were based on a sample of the farmer submissions.

I look forward to receiving the letters with this comfort in the neat future.

Keep up the good work.

Alan

From: Helen Hamilton
Sent: 27 March 2014 16:06
To: Alan Gibson
Subject: Hot Water Heating - Retro Fit

Hi Alan,

Further to our discussion earlier I understand that you would like an independent third party evaluation of the cost involved with fitting hot water heating to existing houses.

This evaluation can be through an external QS or Moy Park indirect procurement team.

This evaluation must be carried out prior to letters for the retro fit of hot water being brought to you.

MP's indirect procurement team are currently involved in an exercise of pricing biomass and hot water heating for MP farms in England and are therefore familiar with the systems.

I have attached a copy of the proposal put together by David Mark for your info.

Kind regards
Helen