

Clare.Templeton

**From:** Fergal Hegarty  
**Sent:** 31 May 2017 16:39  
**To:** Carrie-Louise Lynch  
**Subject:** Fw: RHI Update

---

**From:** Fergal Hegarty  
**Sent:** 18 August 2015 12:24  
**To:** Hughes, Seamus  
**Cc:** Wightman, Stuart; Connel McMullan  
**Subject:** RE: RHI Update

Seamus,

Thanks for your reply. With regard the ESCO our hands were tied in terms of giving the client a deadline to get the contract signed as we had to ensure we could deliver the 9No. boilers and associated boilers houses etc. prior to the proposed cut-off. As discussed, we were the preferred bidder but the client could not get the paperwork processed through their legal department in time and the deadline passed.

They are not urgently awaiting an announcement, as are we to see if the project is still a goer. We have already invested significantly during the tendering process and are set to lose out on just short of £400K should we lose this project. As such we welcome an update on this as soon as you have it and because of our significant financial commitment to date, we would push hard for a grace period on this job if possible.

Thanks again for the updates and continued correspondence. Hopefully we get news from the Minister and your legal team sooner rather than later.

Kind Regards

**Fergal Hegarty – Business Development Manager**



11 Burrenreagh Road,  
 Castlewellaan,  
 Co Down,  
 BT31 9HH

T: +44 (0) 28 437 70700

E: [info@alternativeheat.co.uk](mailto:info@alternativeheat.co.uk)

W: [www.alternativeheat.co.uk](http://www.alternativeheat.co.uk)



#### Action Renewables Award Winners



2014 "Most Innovative Renewables Installation" for our Biomass Energy Cabin  
 2013 "Best Renewable Export Company"  
 2012 "Best Community Project"

#### Beyond Business Award Winners



2013 "Best Renewable Export Company"  
 2013 "Innovation Award" for our Biomass Energy Cabin.  
 2012 "Best Export Company"

#### Energy Show, Product of the Year Award Winner



2013 "Best Renewable Product" for our Biomass Energy Cabin

#### Construction Excellence Awards Finalist



2013 "Exporting"

This email and any files transmitted with it are confidential and may also be privileged. It is intended solely for the use of the individual(s) to whom it is addressed. If you are not the intended recipient, be advised that you have received this email in error and that any use, dissemination, forwarding, printing or copying of this email is strictly prohibited and may be unlawful. If you have received this email in error please contact the sender and destroy all copies. Any views or opinions presented are solely those of the author and do not necessarily represent those of Alternative Heat. While it is believed that this email and its attachments are free from any virus, we advise the recipient to run any checks that they feel appropriate, as responsibility or liability cannot be accepted by Alternative Heat. Registered

Office: - 11 Burrenreagh Road, Castlewellan, Co.Down Tel : 028 4377 0700

---

**From:** Hughes, Seamus [mailto:Seamus.Hughes@detini.gov.uk]  
**Sent:** 17 August 2015 16:27  
**To:** Fergal Hegarty <FergalHegarty@alternativeheat.co.uk>  
**Cc:** Wightman, Stuart <Stuart.Wightman@detini.gov.uk>  
**Subject:** RE: RHI Update

Hi Fergal

As per our telephone conversation just now there is really no update at this point on the position as we are still awaiting a response from the Minister. In terms of any potential for a grace period we have put a proposal around this to our solicitors in the context of our draft legislation and again a response is awaited.

Thanks for clarifying the position with regard to your potential ESCO project and I note that it is your customer who is currently causing the delay, an interesting position given that the proposed changes in October would not improve the RHI position in terms of support payments.

I will let you know as soon as I have any further update.

Regards

Seamus

#### Seamus Hughes

Energy Efficiency Branch  
 Department of Enterprise, Trade & Investment  
 Netherleigh  
 Massey Avenue  
 Belfast, BT4 2JP  
 Tel: 028 9052 9532 (ext: 29532)  
 TextRelay: 18001 028 9052 9532  
 Web: [www.detini.gov.uk](http://www.detini.gov.uk)

---

**Please consider the environment - do you really need to print this e-mail?**

**From:** Fergal Hegarty [mailto:FergalHegarty@alternativeheat.co.uk]  
**Sent:** 17 August 2015 11:41  
**To:** Hughes, Seamus; Wightman, Stuart

**Subject:** RHI Update  
**Importance:** High

Hi Seamus/Stuart,

Any update or insight into RHI and the proposed changes. It's starting to affect us now in that we are turning away work thinking that tariffs are going to change from 1<sup>st</sup> October and that with lead time on boilers and installation times we can't get them installed prior to the proposed deadline, these are judgement calls however and at this stage we would really welcome some clarity from the Minister as it is beginning to stagnate the market and affect business.

We also would welcome clarity from the minister on grace periods. We went through a lengthy and costly tendering process for an ESCO for 9No. boilers for which we were chosen as preferred bidder. This at the minute however is hanging in the balance as the client is afraid to commit and miss the cut off which would affect the terms of the ESCO. For this job alone we would really welcome a grace period or at least some clarity, we would set to lose out on just short of £400k if we were to lose this.

Have you heard any more from the minister or has there been any further developments? Thanks.

**Kind Regards**

**Fergal Hegarty – Business Development Manager**



11 Burrenreagh Road,  
 Castlewellan,  
 Co Down,  
 BT31 9HH

T: +44 (0) 28 437 70700

E: [info@alternativeheat.co.uk](mailto:info@alternativeheat.co.uk)

W: [www.alternativeheat.co.uk](http://www.alternativeheat.co.uk)



#### Action Renewables Award Winners



- 2014 "Most Innovative Renewables Installation" for our Biomass Energy Cabin
- 2013 "Best Renewable Export Company"
- 2012 "Best Community Project"

#### Beyond Business Award Winners



- 2013 "Best Renewable Export Company"
- 2013 "Innovation Award" for our Biomass Energy Cabin.
- 2012 "Best Export Company"

#### Energy Show, Product of the Year Award Winner



- 2013 "Best Renewable Product" for our Biomass Energy Cabin

#### Construction Excellence Awards Finalist



- 2013 "Exporting"

This email and any files transmitted with it are confidential and may also be privileged. It is intended solely for the use of the individual(s) to whom it is addressed, if you are not the intended recipient, be advised that you have received this email in error and that any use, dissemination, forwarding, printing or copying of this email is strictly prohibited and may be unlawful. If you have received this email in error please contact the sender and destroy all copies. Any views or opinions presented are solely those of the author and do not necessarily represent those of Alternative Heat. While it is believed that this email and its attachments are free from any virus, we advise